

# KODIAK FLUID MANAGEMENT KFM





### KFM Portafolio de Servicios



#### **KFM - Who we are NOT:**

- > A mud company
- > A solids control Company
- KFM doesn't sell fluids, doesnt rent equipment nor provide disposal services
- Not a Personnel Supplier on every discipline





#### KFM - Who we are:

- An independent team specialized in **OPTIMIZING** the back side of the rig:
  - ✓ Drilling Fluids QAQC, evaluation and recommendation
  - ✓ Solids Control Equipment- including rig owned and third party
  - Cementing program evaluations, planning and management to ensure well integrity
  - ✓ Waste stream management
  - ✓ Audits of fluid processing systems

A specialized member of your drilling team

Operations and Technical specialists - **Experienced** 



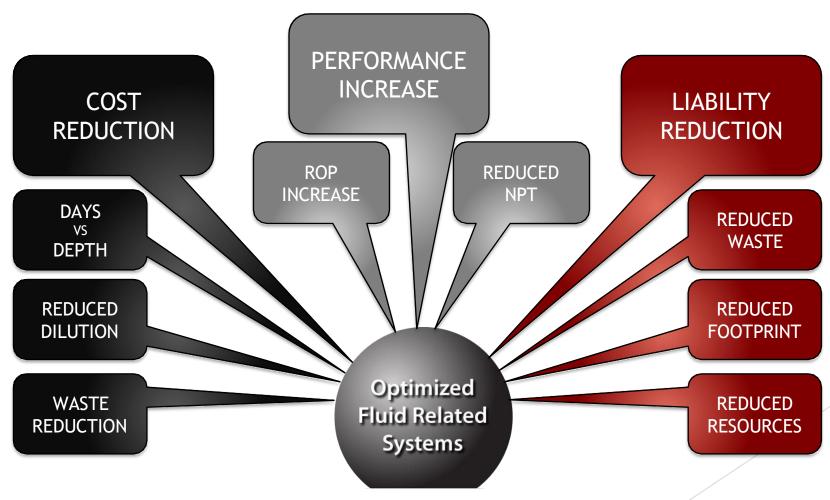
Fluid Management Consulting

# **KFM Project Management**

Objective	determine expectations,     key performance indicators
Identify Opportunities	rig surveys, evaluate operations, systems, equipment, procedures, efficiency, people
Benchmark	costs, volumes, performance, waste, resources, build a plan
Set Targets	HSE, efficiency, performance, volumes, waste, costs, NPT
Execute	• implement the plan, HSE, innovate
Assessment	performance results, verified scorecard
Continued Improvement	new benchmarks, new targets



### KFM KPI's





### KFM Fluids Processing Optimization

►HOW DO WE OPTIMIZE YOUR FLUIDS PROCESSING?



# Fluids Processing Optimization Data Analysis and develop of

- Well Schematics
- Drilling Fluids Program
- ▶ OBW and WBM Reports
- Solids Control Reports
- Geology Master
- Cementation Program
- Service Companies Proposals, accepted after bid results
- ▶ Past NPTs Reported
- Correlationed wells



### **Fluids Processing Optimization**

**API SPEC 13A-ISO 13500** 



- Solids Analysis and quality of raw materials
  - ► Granulometric Analysis
  - ► Le Chatelier Density
  - Moisture Content
  - Water soluble alkaline earth metals
  - ► Particle size analysis
  - Starch and derivates presence
  - Viscosity Measurements
  - Volume Filtrate



### **Fluids Processing Optimization**

Mud Lab API 13B1/B2 ISO 10414

#### ► OBM & WBM

- Density of drilling fluid (mud weight)
- Viscosity and gel strength
- ► Filtration
- Water, oil and solids content
- Sand content
- Methylene blue capacity
- ▶ pH
- Alkalinity and lime content
- Chloride content
- Hardness total expressed as calcium

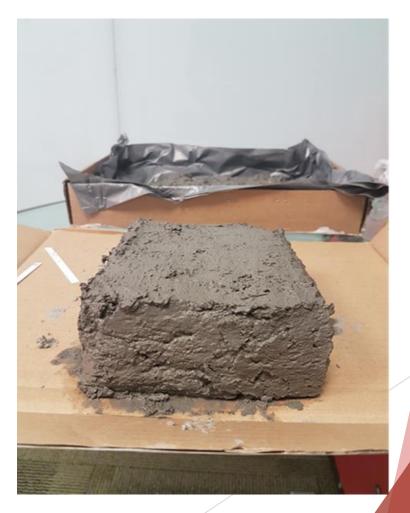
#### FIELD FULLY EQUIPPED LAB



### **New Technologies**

What if we could take your pit of wet solids and without affecting any parameters (pH, etc) change it to this.....

At a fraction of the cost without increasing the volume more than 2%

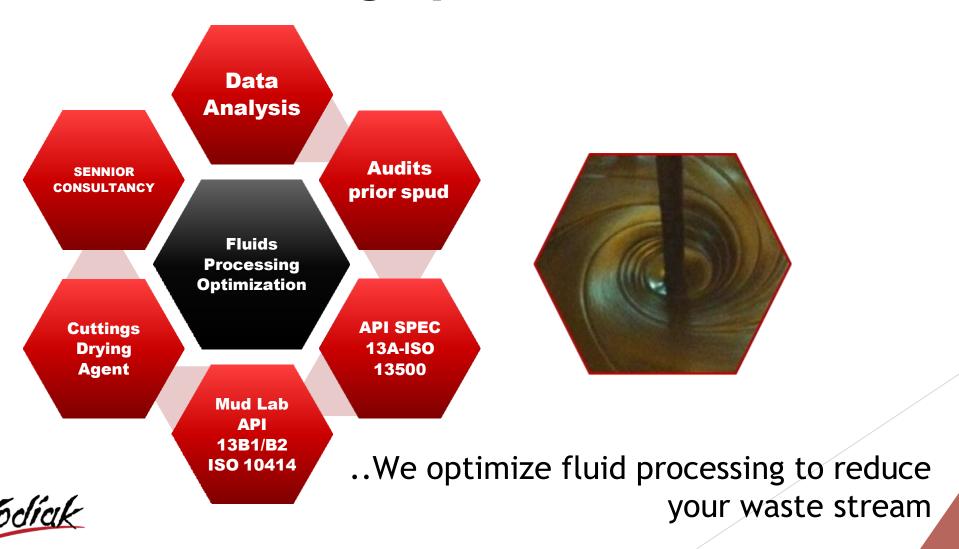




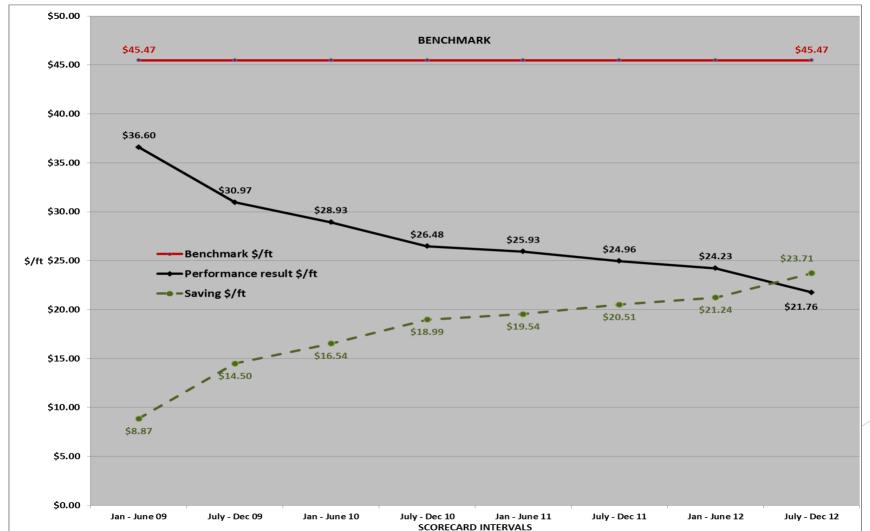


### KFM Package

### Fluids Processing Optimization



# KFM Project Scorecard Summary to expect..





Companies we have experience with in Colombia...







**Occidental Petroleum Corporation** 











### KFM Fluids Processing Optimization

► PROVEN RESULTS FOR OUR COSTUMERS..

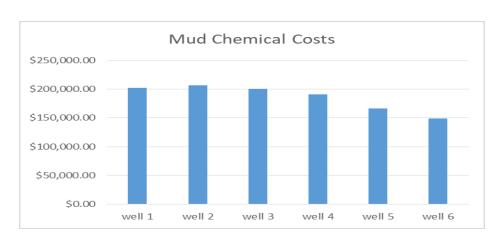


# Kodiak Fluid Management - Consulting

#### ..Thinking about the Big Picture!!

#### An Example of Results from Past Wells:

- Mud chemical costs from a 6 well pad
- This reduction in fluid costs is mainly due to keeping a clean water based mud system.
- > By setting up an efficient fluid processing system we were able to maintain less than 7% drilled solids. This allowed the option to recycle up to 1500 bbls of drilling fluid from one well to the next In turn reducing chemical costs, waste streams and water consumption.
- Reducing drilled solids in the fluid system increases ROP, optimize hole stability and minimize formation damage.
- > Careful tracking and recycling procedures has resulted in water reductions near 50%





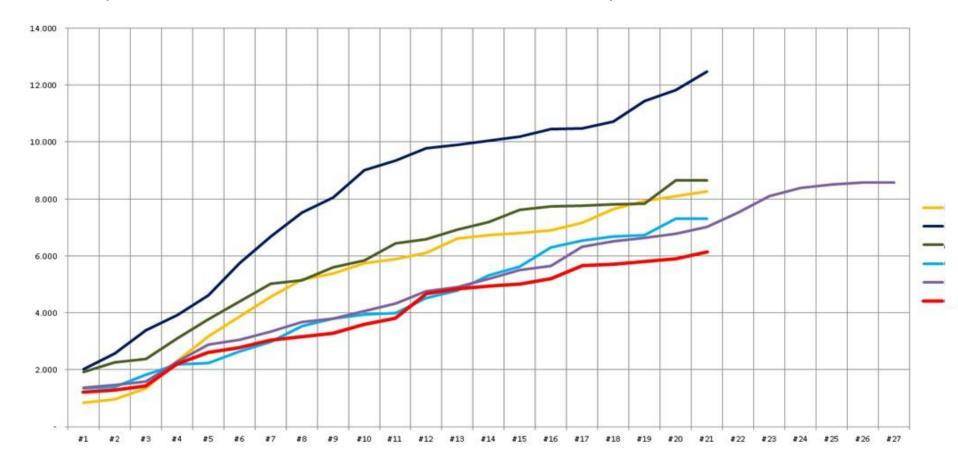
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#### **Drilling Campaign**

#### Water Consumption. Block comparison



• Due to proper efficient tracking we have been able to recommend and make changes to reduce fresh water consumption. In six wells we have been able to reduce water consumption more than 50%





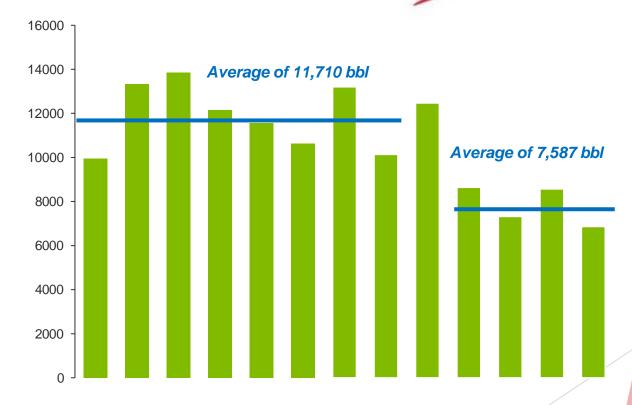
#### **Drilling Campaign**

# Water Consumption after KFM Optimization

- Due to water reduction program we have been able to reduce the consumption by 35%
- This has been due to reduced dilution and reduced losses to the solids waste stream.
- Increased the awareness of water reduction





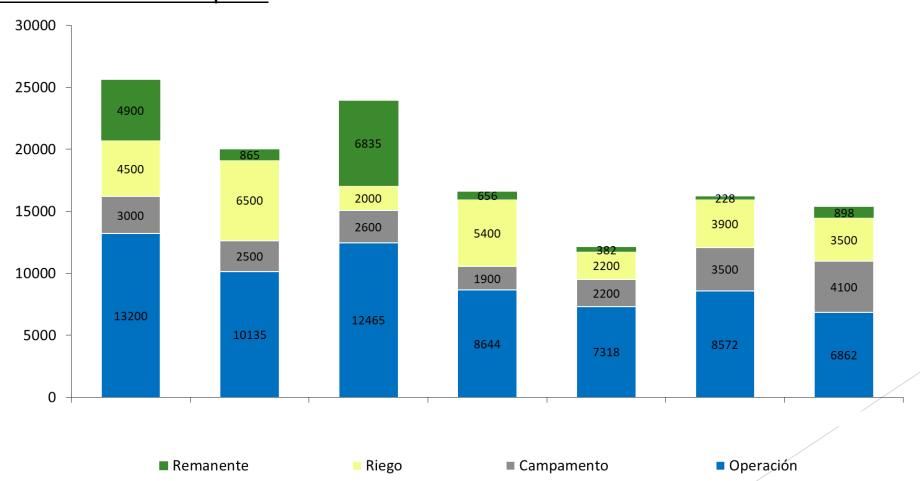




#### **Drilling Campaign**

# Kodiak

#### **Operational Water Consumption**





#### **Solids Waste Volumes**

- Due to our optimization process we have improved efficiencies of the rig owned solids control package.
  - ✓ Recommended improvements for controlling feed rates of each shaker.
  - ✓ Ensured all shakers are operating at OEM recommended G forces and ensured proper maintenance was completed.





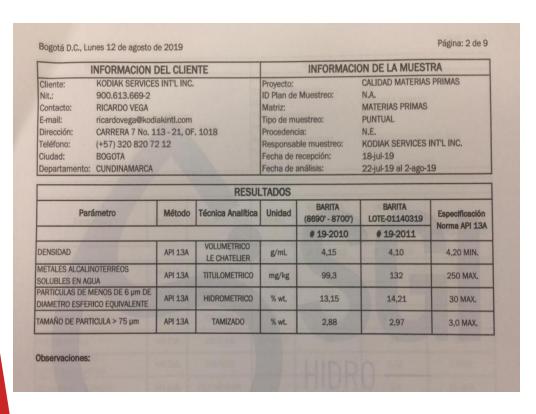


- ✓ With the optimizations and changes in the drilling fluid we have been able to increase from API 140 to 170, even API 200s.
- ✓ A 25% reduction in solid waste has been realized in just 4 wells.

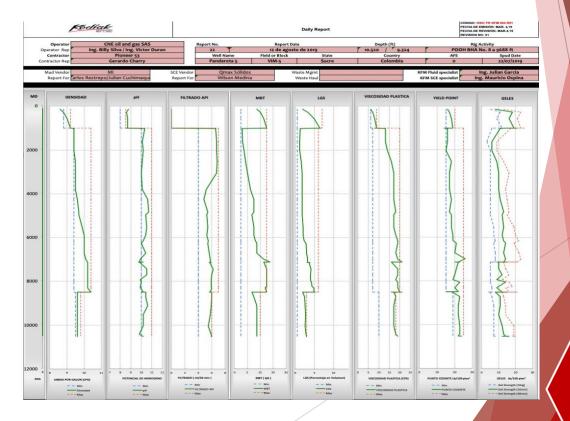
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Verification of inventories and quality of products used in the preparation of drilling fluid, at the location and in third-party laboratories.



Permanent monitoring of fluid properties and interaction with fluid engineers to correct trends prior to deviation from programmed values







Inspection of cuts into surface to evaluate the efficiency of inhibitors and encapsulators.









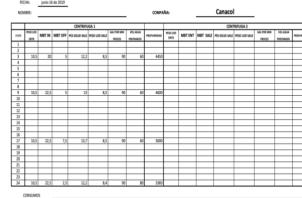
- Addition of amine, anti accretion and lubricant according to the visual inspection carried out by our engineers (more than 25 years of experience) of the cuts in the shakers.
- Waste volume reduction and Cuttings humidity made available for final disposal



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- Residual inhibitor and actual consumption in perforated formation
  - Together with the Drilling Fluid Company, we perform the fluid inhibitor test, verifying the existence of the concentration required to stabilize the hydratable clays, calculating the consumption of the product in the formation. <u>Avoid adding more product than required.</u>
- Monitoring and optimization of the clay removal process, performing chemical products and configuration test equipment for the control of MBT, without affecting the properties of the fluid.





- Cementation work monitoring
  - Sampling and verification of the densities of the different sludges allows us to monitor the cementation program in the field.
  - We check the volumes available for the displacements and the water required for spacers, washers and grouts, which allows for contingency plans in case of failure.
  - We check the volumes of each spacer and grouts received on the surface to detect possible inconveniences in the cementing work.

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# What is Required?

- Process is adopted and driven by the drilling team
- Teamwork and Communication
- Vendor involvement
- ► Time to increase optimization
- Performance tracked & verified
- Defined responsibilities
- ► Innovation
- Performance reviews
- ► <u>Lessons learned</u> implemented



### **Barriers to Success**

- ► Resistance to change
- ► Lack of buy in to the KFM process
- Standard results accepted
- ► Poor communication through all levels
- Vendors services non supervized
- Systems standardized (not fit for purpose)
- ► Industry evaluation is cost/unit driven



### **Proven Results**

#### Before KFM



#### **OPPORTUNITIES**

Save \$
Performance
H.S.E.
Risk
Reputation

#### After implementation



In this example, there were no equipment changes, but all equipment was inspected, repaired and in operation with many parameters modified to adhere to the new and 'Best Practices'.

However, to receive similar results in this project, there are many elements and procedures that will need to be changed, improved and maintained.

We at KFM want to be part of your team and accompany you in optimization.





Kodiak